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Boosting bio-tech in Buffalo

More than 50 firms have received R&D support at the UB Center of Excellence

Business First of Buffalo - by [Tracey Drury](#)

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"If we want to create jobs here locally, we've got to do something," he says. "And if somebody creates a new drug or a new diagnostic, or any kind of new technology in one of the local academic centers, if that's manufactured and commercialized here, it's going to create local jobs. If it's shipped off somewhere else, its creating jobs somewhere else."



Jim Courtney

John Aletta said relocating CH3 BioSystems to UB's Center of Excellence is spurring growth.

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AHRM Inc. (Applied Healthcare Resource Management Inc.) moved into the Center of Excellence in December. The company was created through a management buy-out late last year of PharmIdeas ([www.ahrminc.com](#)). The company, led by CEO Amy Hayward, had been operating from space in Amherst for the past year. It does clinical trial work for pharmaceutical companies and provides both consulting and contract management for clinical research organizations.

AHRM is also working on an electronic medical records project with UB and other clients, including a feasibility analysis and beta testing of a digital e-prescription card designed to deter fraud and enhance services for physicians.

Another client is Kinex. UB's LaVigne says those relationships are enhanced, while simultaneously creating jobs here.

"The neat part is a lot of those businesses were jobbing outside of the state," she says. "We've now recaptured revenues in the state and are having new jobs created within this company as well."

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